From: David M Lazor Sr To: Microsoft ATR Date: 1/19/02 12:07pm

Subject: Comments on U.S. vs. Microsoft!

It's time to resolve and put this to an end!

01/19/2002

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I believe that Microsoft, since its inception has consistently provided the consumer with the best value, best innovation, and best productivity compared with the competition. This holds true not only for the American economy but also the world economy.

Historical facts prove this point. When Microsoft created their first operating system PC DOS/IBM DOS and brought it to market in 1981, the

cost was about \$60; the two competitors Digital Research (CPM) and USC-P cost to consumers was about \$120 and \$400, respectively. There was some question about there ability to be "Fast-to-market" also.

The word processing application available for the IBM PC was WordStar. Shortly after, Microsoft came out with MS-Word 1.0; they included a copy free in a PC Magazine issue for trial. This impressed me as a consumer as innovative marketing. Besides the early product from a user standpoint was far superior to any existing competitive product from ease of use to improved productivity. This superior innovation from Microsoft and its partners in a highly competitive environment has continued over the last 20 years.

I believe Microsoft has not behaved in an anti-competitive way; but, rather in a highly competitive, innovative way to provide consumers and businesses a highly reliable and productive way to operate second to none.

They and partners (Intel, IBM, HP, Compaq, others)seized a new and "disruptive technology", "The Christianson Effect" (Harvard), and continuously improved there products and services over time resulting in creating an industry, or at least a major segment. Those partners and competitors who couldn't keep up with the velocity of providing the marketplace with superior innovation and productivity lost their positions at least in the short-run. The name of the game is sustained, high velocity innovation and productivity, and Microsoft, Intel, and many others have delivered over the last 20+ years. This force has been a major component in growing our economy over the last 20+ years.

Regarding, the case of the 9 States settlement with Microsoft, I believe this is fair and needs to be settled. This entire fiasco over the last several years has cost the taxpayers far too much. It's time to settle and put those who think litigation is the American way in their place. Litigation only helps the lawyers and parasites who want to get a free ride. Prolonged litigation doesn't help the American economy or taxpayer.

It's time to resolve and put this to an end.

David M Lazor Sr